Printed for William de Manincor

Jacob Hoffman /TMS/Toyota

11/08/2007 05:23 PM

To William de Manincor/TMS/Toyota@Toyota

CC

bcc

Subject floor mat

FYI,

Jacob L. Hoffman Accessory Development Manager Toyota Motor Sales, U.S.A., Inc. Ph (310) 468-6058

---- Forwarded by Jacob Hoffman/TMS/Toyota on 11/08/2007 05:23 PM -----

GENUINE ACCESSORIES					DATE: 10/31/2007			
<u>ACCESSO</u>	<u>RY AC</u>	<u> 1 NOIT</u>	<u> </u>	<u>7-274</u>				
TOYOTA Eng			gineering Department		SUPPLIER:		Thermoflex	.,
ISIR Approved?			⊠ Yes	(Ref# 07-TMO-15	Vehicle Fit/Function Approval?			
Is this a SQAM submission?				,	Executive Manager	utive Management Approval?		
Tooling Authorized?			Other:					
Running Change? Running New pro			change to current product duct	OC&A Informed?	• Yes	If "Running Change" - has OC&A Engined		&A Engineer beer
					O No		SW (farticle and construct an analysis of the construction of the	
Accessory	Vehicle	Year	Description	Current P/N	Current FOB enter as numeric	New P/N	New FOB enter as numeric	FOB Cha
Floor Mats	Camry	2007	All Weather Mat 4pc Kit	PT908-3207 0-02/14	\$0.00	PT908-0307 1-02/14	\$26.03	\$26.03
Floor Mats	Camry	2007	All Weather Mat Front Driver Mat Only	0 02/11	\$0.00	PT908-0307 F-02/14	\$10.29	\$10.29
Floor Mats	ES350	2007	All Weather Mat 4pc Kit	PT908-3307 1/02/11/14	\$0.00	PT908-3307 2-02/11/14	\$24.41	\$24.41
Floor Mats	ES350	2007	All Weather Mat Front Driver Mat Only	1/02/11/14	\$0.00	PT908-3307 F/02/11/14	\$9.35	\$9.35
ENGINEER'S NOTES: Thermoflex			I is authorized to pro	duce and ship	 o Camry and ES all v	<u> </u> veather mats p	<u> </u> er ISIR 07-TMO-15	
BUYER'S NOTES	S:	FOBs & co	st provided by L. Ree	ed 9/26/07 &	10/11/07. <i>-</i> C. Miyar	noto 11/08/07		
COST DATA		CURRENT	CHANGE	NEW			`II	
FOB Enter Cost data in above table.							* Current P/N can in	
Buyer's Commen								** New P/N can inte
DEVELOPMENT Cost (numeric) Buyer's Comment					I		Distribution as R	man and the community of the party of the pa
TOOLING Cost (numeric)			\$40,000.00				Mark Akita	
a ' '			\$20,000.00 for Camry	I and \$20,000.0	I 00 for ES.			
Standard Distribution Accesso Accesso Accesso			ory Dev Group 1 ory Dev Group 2 ory Dev Group 3 ory Dev Group 4		Jacob Hoffman, Elsa Al	varez, Ken Tran, Ty	vrone Taketa, Daniel Fra	goso, Douglas Yamamo